

RICOH CORPORATION
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October 15, 2003

Mr. Fred Kreusch
Vice President, US Sales
EFI Electronics Corporation
1751 S. 4800 W.
Salt Lake City, Utah 84120

Dear Fred,

Ricoh's Technology Solutions Center is pleased to extend a non-exclusive endorsement letter to EFI Electronics Corporation for its family of Digital Power Filters and power protection products.

EFI's power protection products are recommended for use with Ricoh manufactured products (Ricoh, Savin, Gestetner, and Lanier brands) and we encourage our Dealers and Direct operations to include them with all new machine installations. We will be distributing a Service News and Information Bulletin to all servicing locations.

This endorsement is subject to cancellation based upon our contractual agreements.

Electrical disturbances on alternating current (AC) lines, network cables and telephone lines can hamper the performance of microprocessor-based systems. These disturbances can cause incremental service calls and ultimately result in reduced equipment life and decreased service contract profitability.

In the connected environment, EFI's Digital Power Filter product line, provides a combined solution for AC, phone and network connection protection. The digital technology of copier, printer and multi-function systems makes EFI's power protection products an invaluable part of our sales and service effort.

We believe that EFI Electronics Power Quality Solutions will assist our Business Units, Branches and Dealers to increase profitability, enhance productivity and improve customer satisfaction.

Sincerely,



Roger Portner
National Manager,
Office Products Support Division
Technology Solutions Center
Ricoh Corporation